



Preliminary 2010 Results & 2011-2013 Guidance

Conference Call

February 7, 2011

Agenda

2010 Review

2011-2013 Plan

Marco Sala – CEO, Lottomatica Group

2011-2013 Plan Financials

Stefano Bortoli – CFO, Lottomatica Group

Q & A, Also Participating

Renato Ascoli – General Manager, Lottomatica

Jaymin Patel – President & CEO, GTECH Corporation

Lottomatica Group Strategic Turning Point

- Major rebid cycle successfully completed
 - Retained over 90% of €6.1 billion in revenues up for rebid
 - Limited bid activity for the next five years
 - Significant investments completed; capital requirements for 2011-2015 diminishing and stabilizing
- Preliminary 2010 operating results (Revenue and EBITDA) in accordance with guidance
- New three-year plan developed to improve cash flow generation, deleverage financial position and enhance shareholder value
- New dividend policy recommended by the Board
- New capital structure
 - €2.65 billion refinanced, extending debt maturity to 5.3 years
- Maintaining investment-grade credit rating remains Group priority



2010 Review

Solid Business Fundamentals

- Italian Operations
 - Product innovation and tight cost control drove performance
 - New *10 e Lotto* game providing substantial support to Lotto wagers
 - 4,000 VLTs in operation by end of 2010
 - Scratch & Win new license started
- GTECH Lottery
 - Same store sales experiencing mixed performance in US jurisdictions and softness in Europe
 - California improving and cross-selling of jackpot games supporting sales
 - EBITDA impacted by contract portfolio changes
- Gaming Solutions and G2
 - Gaming Solutions produced solid results following restructuring
 - G2 commenced operations in North America

2010 Preliminary Operating Results

2009 Actual⁽¹⁾	€M	2010 Preliminary⁽²⁾	2010 Guidance F/X @ 1.40
2,177	Revenues	2,314	2,300 – 2,400
784	EBITDA	812	785 - 805
425	Capital Expenditures⁽³⁾	1,219	1,200- 1,250
2,423	Net Financial Position	2,976	2,850 – 2,950

Due to one-time charges (G2 goodwill impairment, write-downs associated to refinancing and others), Net Income, attributable to parent, close to break-even

⁽¹⁾\$/€ FX rate 1.394 (average 2009), FX 1.441 (December 31, 2009)

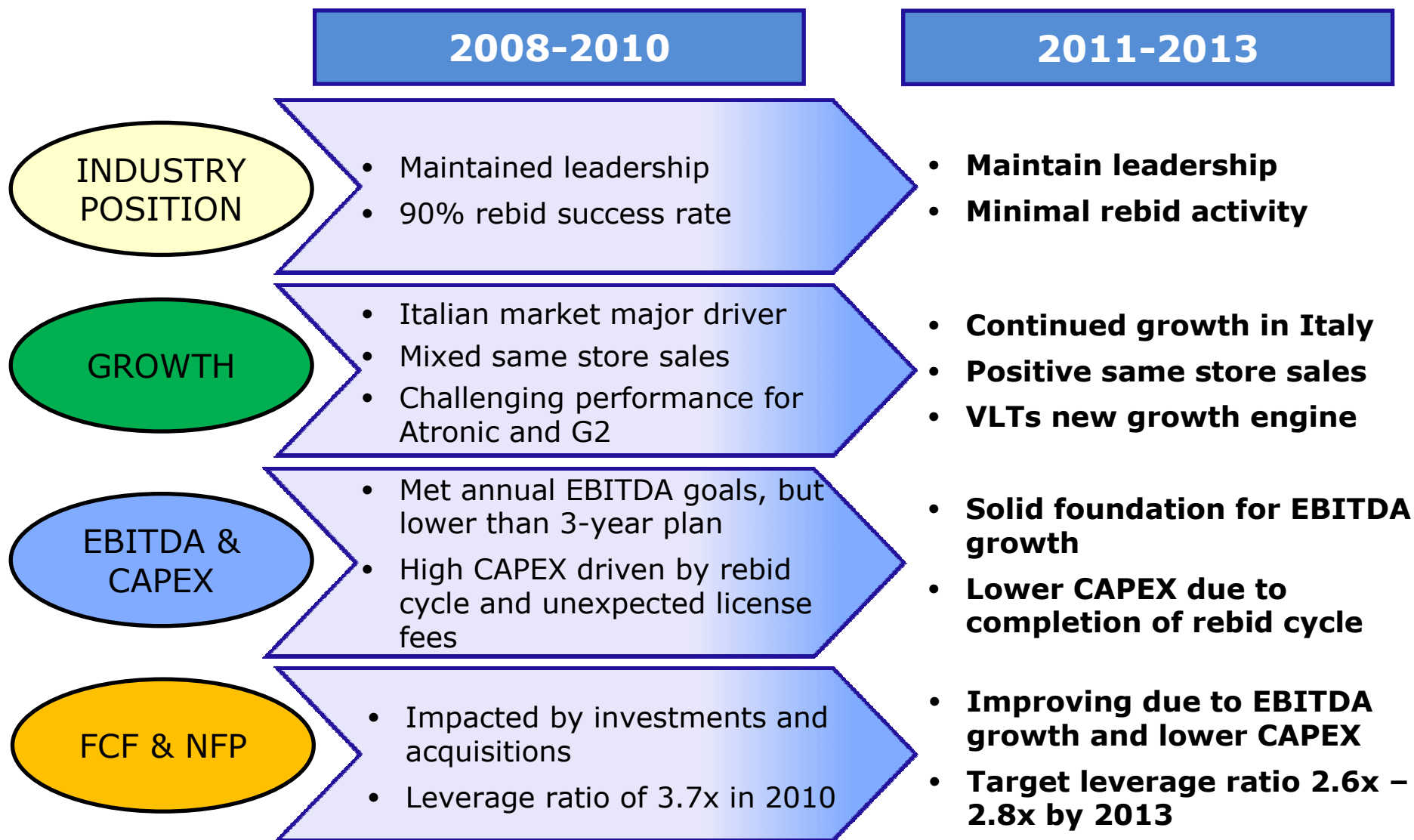
⁽²⁾Consolidated, unaudited – \$/€ FX 1.325 (average 2010), FX 1.336 (December 31, 2010)

⁽³⁾2010 Capex includes €881M for Italian S&W and VLT 9-year concessions



2011 - 2013 Plan

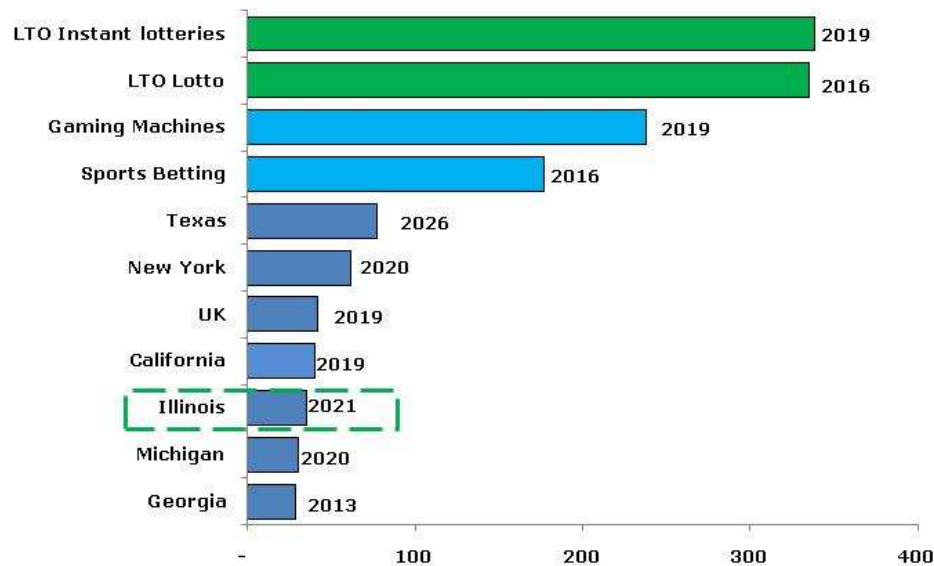
2011-2013 Plan Synopsis



High Visibility of Cash Flow Streams

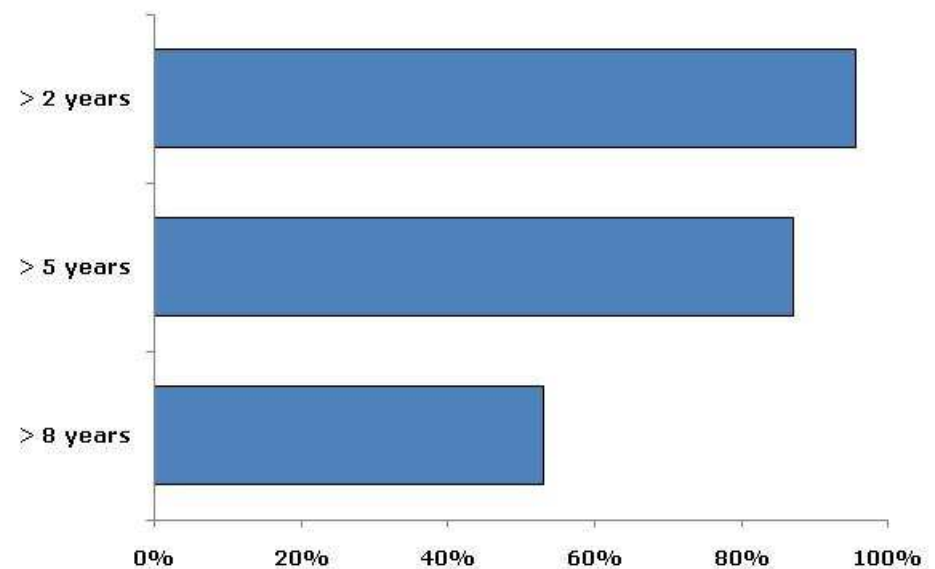
- Approximately 90% of service revenues under contract for five years
- Weighted average contract length of approximately eight years

Annual Service Revenues^{1,2} (€M)



- Lottery Operator
- Operator in Multiconcession
- International Lottery

Service Revenues by renewal date^{1,2} (€M)



(1) Analysis assumes all extension options are exercised
 (2) Figures represent proportion of historical revenues for which the underlying contracts are expected to expire within the periods stated

Plan for Growth - Italy

Lottery

- ❑ *10 e Lotto* to drive Lotto performance turnaround
 - Average monthly wagers of €100M in the first four months, with limited cannibalization
- ❑ S&W growing through product innovation and distribution optimization
 - 3% increase in wagers since start of the new concession

Gaming Machines

- ❑ VLT deployment, to be completed in 2011, will make this segment a major growth engine
 - Annualized wagers per VLT above expectations

Sports Betting and Interactive

- ❑ Maintaining top-tier market share in a growing environment

Plan for Growth - GTECH

Same Store Sales Growth

- ❑ Single-digit growth
- ❑ Full implementation of California prize payout reform
- ❑ New game innovation and increased customer focus on growth

Illinois Lottery PMA

- ❑ Transition to private manager model beginning Q3 2011
- ❑ Adoption of international best practices will make Illinois a top-tier performer in the US
- ❑ Accomplishment of 10-year plan will result in significant increase in returns

Spain

- ❑ Continuing instant lottery expansion; growing to 15,000 retailers
- ❑ Additional game innovation, including new tickets, price points and payouts
- ❑ Leverage presence to expand into new market segments

Bid Activity

- ❑ Limited rebid activity for the next five years (less than 10% of Group revenues)

2011 transition year impacted by recent contract renewals and start-ups; profitability improvements from 2012

Plan for Growth – Gaming Solutions and G2

Gaming Solutions

- ❑ Growth largely driven by the Canadian wide-area replacement cycle and completion of Italy deliveries
- ❑ European commercial casino recovery will contribute incremental volumes as new generation of terminals is made available from early 2011

G2

- ❑ Canadian Poker Network expected expansion setting the stage for North American presence
- ❑ G2 to deliver customized solutions to GTECH clients such as Texas, Illinois, New York, Portugal and Poland
- ❑ Opportunities driven by the adoption of on-line regulations in Europe

Cash Flow Priorities

- ❑ Maintaining investment-grade credit rating remains as top priority
- Target leverage ratio¹ between 2.60x – 2.80x by 2013
- ❑ Going forward, no more than 50% of levered FCF to be allocated to dividends
 - For 2011, no cash dividend paid; in-kind distribution of treasury shares in the ratio of approximately two shares for every 100 shares owned
- ❑ No near-term acquisitions foreseen

⁽¹⁾Net Financial Position/EBITDA



2011 - 2013 Plan

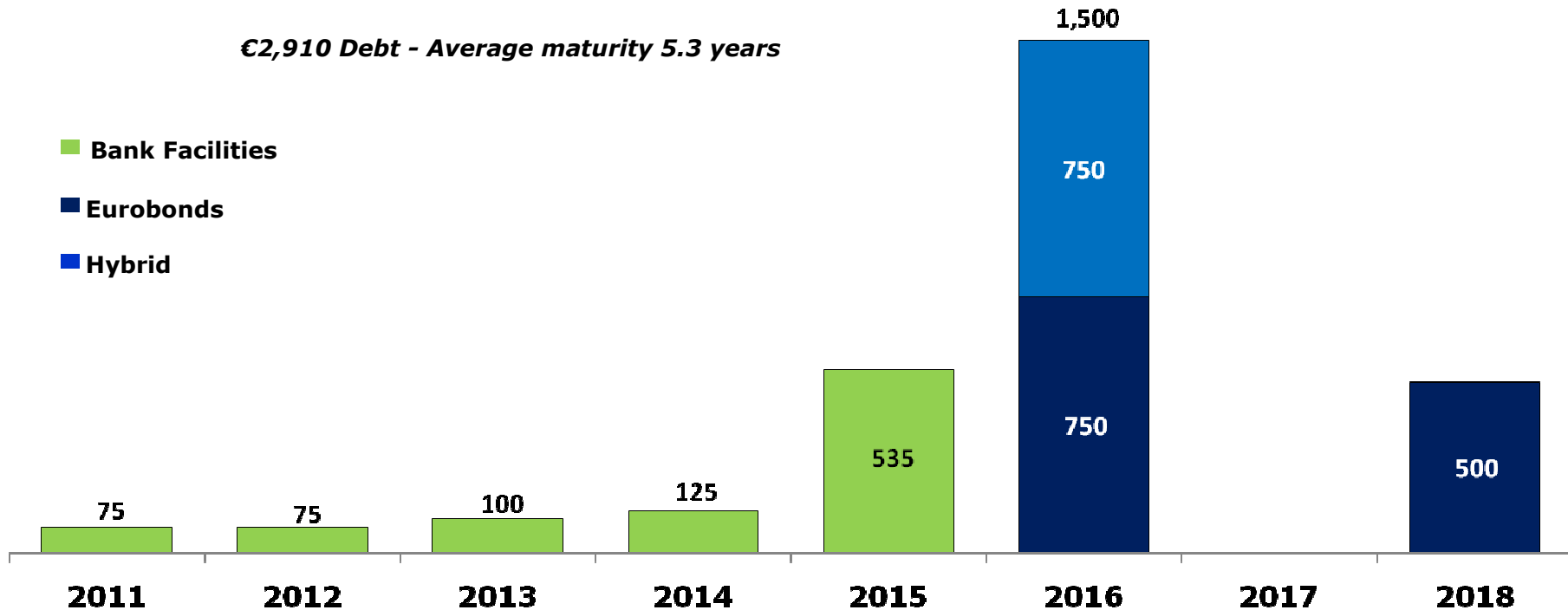
Financials

Capital Structure

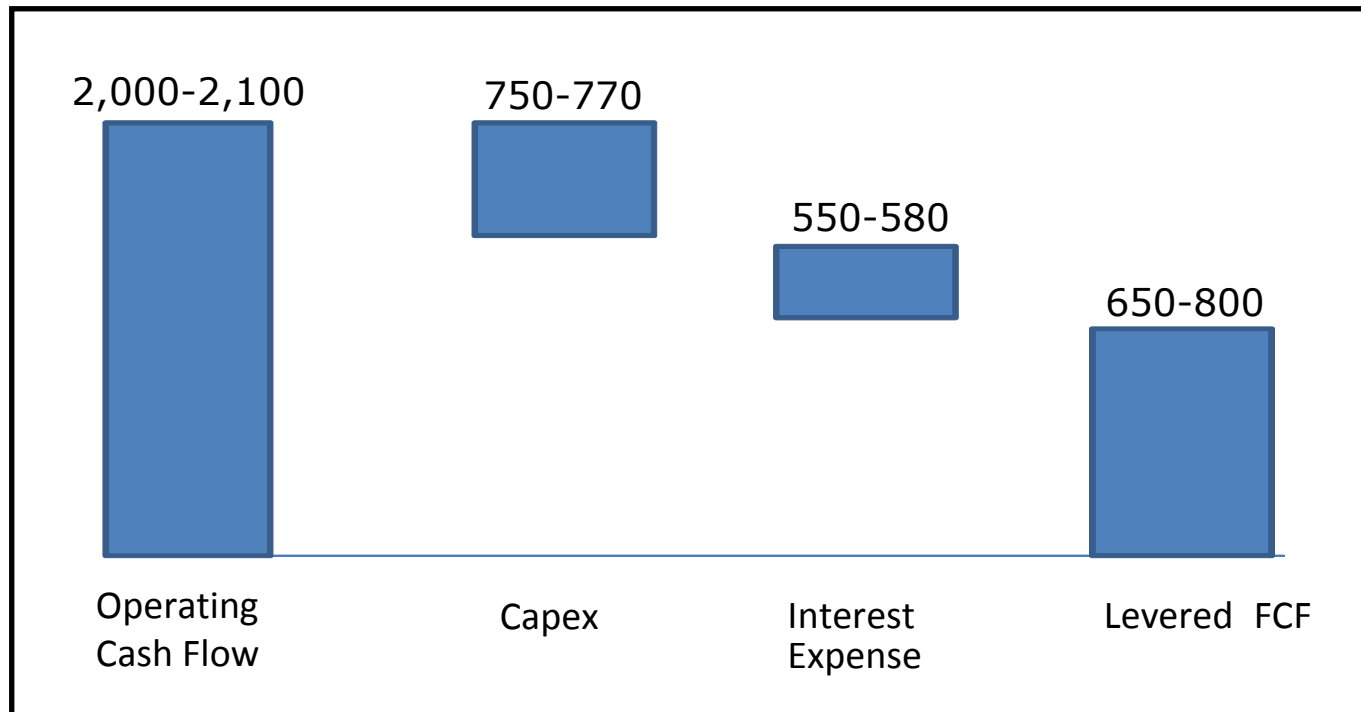
- ❑ €2.65 billion refinancing extends weighted average debt maturity to 5.3 years, €667M available capacity
- ❑ All-in cost comparable with 2010
- ❑ Withdraw anticipated hybrid bond transaction

Outstanding Debt Maturities Profile as of December 31, 2010 (€M)

€2,910 Debt - Average maturity 5.3 years

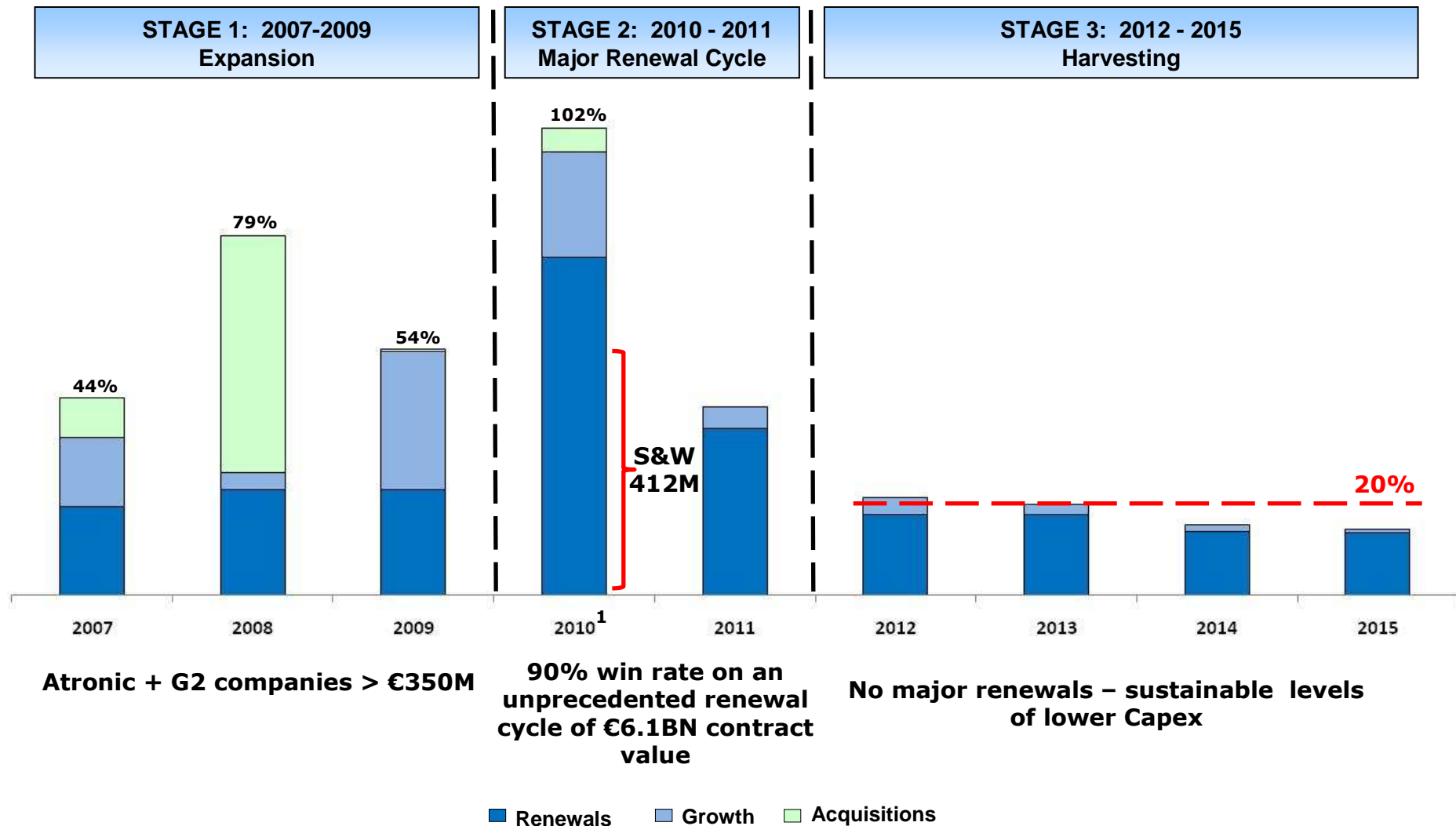


Cash Flow – Cumulative 2011-2013



Target NFP/EBITDA Ratio: 2.60x – 2.80x by 2013

CAPEX as Percentage of EBITDA 2007-2015



Atronic + G2 companies > €350M

90% win rate on an unprecedented renewal cycle of €6.1BN contract value

No major renewals – sustainable levels of lower Capex

(1) 2010 Capex of €831M, representing group capex of €1,219M less third-parties' contributions to S&W concession for €388M

Note: Acquisitions stated net of debt assumed and cash acquired

2011-2013 Guidance

€M	2010A Preliminary	2011 Guidance	2013 Guidance
Revenues	2,314	2,550 – 2,650	Mid-single digit 2-year CAGR
EBITDA	812	850 - 865	Mid-single digit 2-year CAGR
Capital Expenditures	1,219	325 - 350	Approx. 20-22% of EBITDA starting from 2012
Net Financial Position	2,976	2,850 – 2,900	NFP/EBITDA ratio 2.60x – 2.80x
FX US\$ = €	1.325	1.30	1.30

Q & A

Summary

INDUSTRY POSITION

- Maintain leadership
- Minimal rebid activity

GROWTH

- Continued growth in Italy
- Positive same store sales
- VLTs new growth engine

EBITDA & CAPEX

- Solid foundation for EBITDA growth
- Lower CAPEX due to completion of rebid cycle

FCF Generation & NFP

- Improving due to EBITDA growth and lower CAPEX
- Target leverage ratio 2.6 – 2.8x by 2013

Dividend

- No more than 50% of levered FCF